# OFFERING MEMORANDUM

Absolute NNN CHESTERBROOK ACADEMY Woodbridge, VA





**\$** Asking Price \$4,000,000

Cap Rate 6.00%

# 12960 Troupe Street Woodbridge, VA 22192

# **Asset Summary**

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Net Operating Income (NOI)	\$240,000
Rent/Month	\$20,000
Rent/SF	\$29.77
Rentable Square Feet	8,063+/- SF
Land Area	1.31+/- Acres
Tenant	Nobel Learning Communities, Inc. d/b/a Chesterbrook Academy Preschool
Guarantor	Corporate
Ownership Type	Fee Simple
Lease Type	NNN
Landlord Responsibilities	None
Year Built	2004
Lease Term Remaining	7 Years
Rent Commencement	August 15, 2004
Extension	10-Year Extension Signed March 1, 2016
Lease Expirations	June 30, 2026
Increases	10% Every 5 Years
Options	Two (2), Five (5) Year

#### **Rent Schedule**

Term	Increases	Annual Rent	Monthly Rent	Rent SF
7/1/2016 - 6/30/2021	-	\$240,000	\$20,000	\$29.77
7/1/2021 - 6/30/2026	10%	\$264,000	\$22,000	\$32.74
7/1/2026 - 6/30/2031 (Option 1)	10%	\$290,400	\$24,200	\$36.02
7/1/2031 - 6/30/2036 (Option 2)	10%	\$319,440	\$26,620	\$39.62

## **Investment Highlights**

- Absolute NNN lease; no landlord responsibilities
- 10-year extension signed March 1, 2016 extending firm term through June 30, 2026; shows tenant's commitment to the site
- Rent bumps 10% every 5 years including two (2), five (5) year option terms
- Located near busy Merchant Plaza, also known as The Glen, with 37,000+ VPD and surrounded by other nationally recognized tenants including grocery anchor Safeway, Chick-fil-A, McDonald's, Chipotle, Starbucks, CVS, The UPS Store, and more
- Washington, DC suburb; future job growth over the next ten years is predicted to be 37.46%
- Direct access from Old Bridge Rd (37,000 VPD)
- Average HH income of \$127,369 within 1 mile
- Population counts of 99,806 within 3 miles



#### **Tenant Overview**

## **About Nobel Learning Communities**

Nobel Learning Communities is a network of more than 200 private schools in 18 states and the District of Columbia, with a commitment to outstanding preschools and K-12 schools.



Nobel Learning Communities, Inc. together with its subsidiaries, operates a network of nonsectarian private schools that include preschools, elementary schools, middle schools, and specialty high schools. The company provides private education, with small schools and class sizes, as well as various supplemental educational services, including before and after-school programs, the Camp Zone summer program, learning support programs, and camps. These schools operate under the **Chesterbrook Academy**, Merryhill School, Discovery Isle Child Development Center, Enchanted Care Learning Center, Camelback Desert Schools, The Honor Roll School, Camp Zone, Paladin Academy, and Rocking Horse Child Care Center.







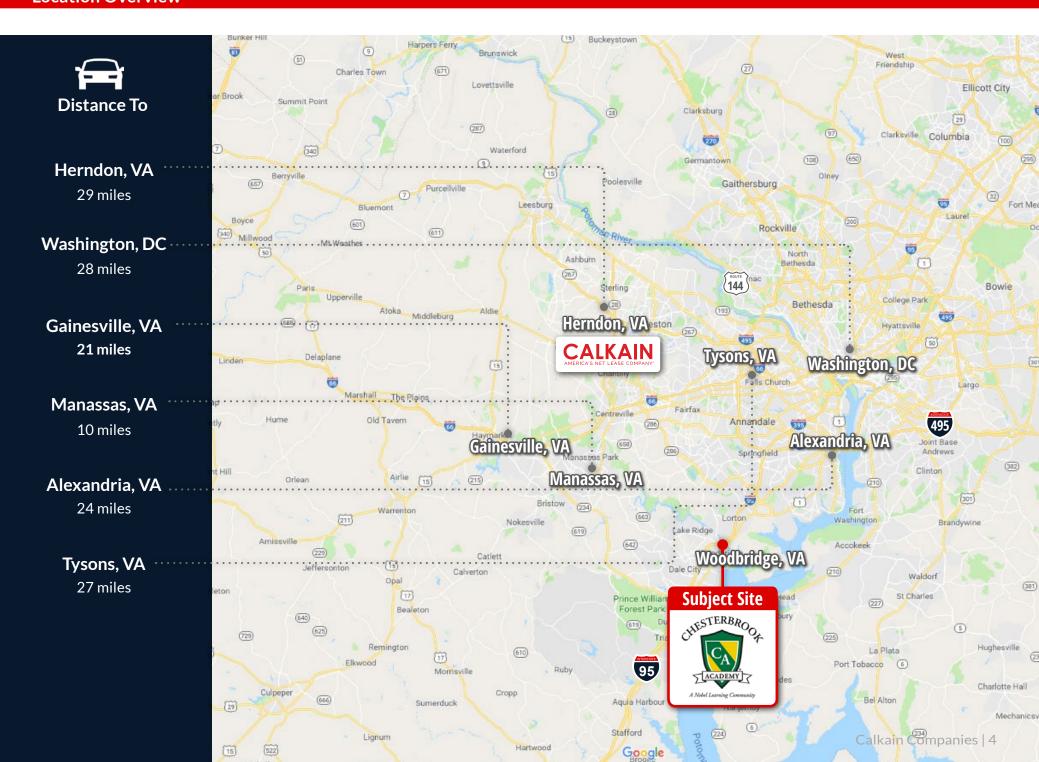


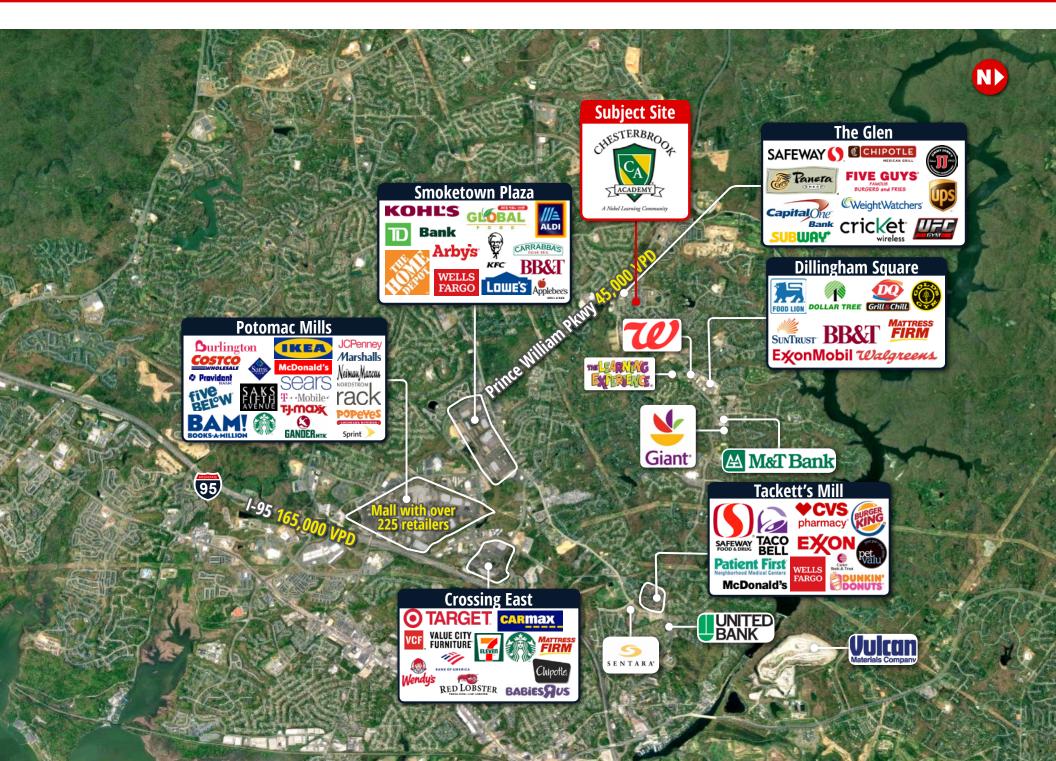
Tenant Snapshot

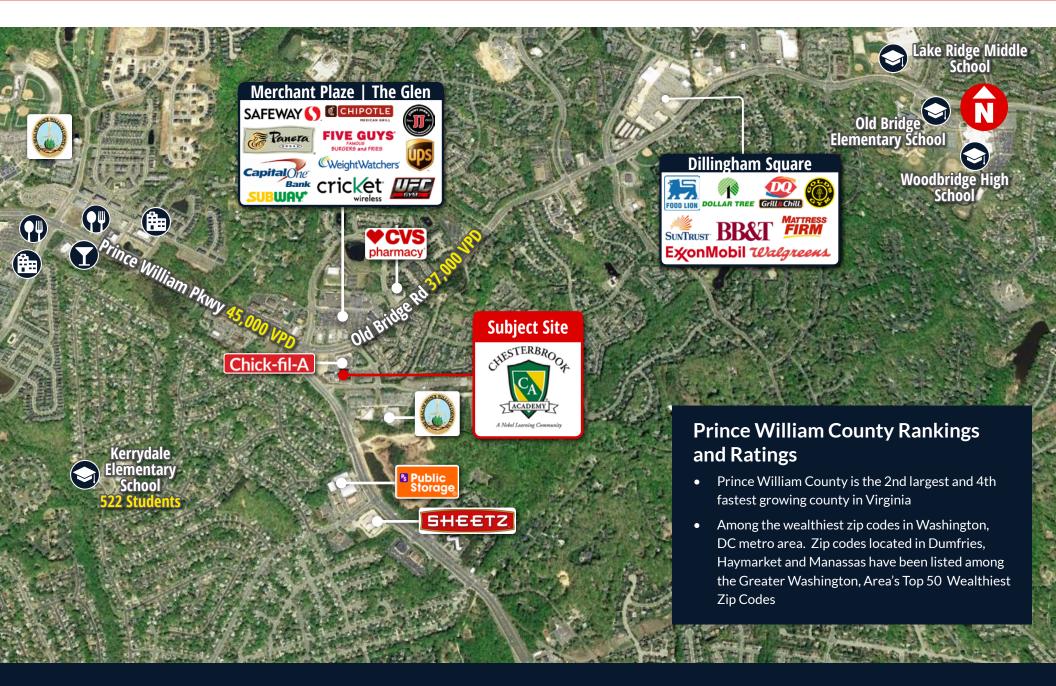
# of Locations 200+

Year Founded **1974**  # of Employees 4,700

Headquarters West Chester, PA





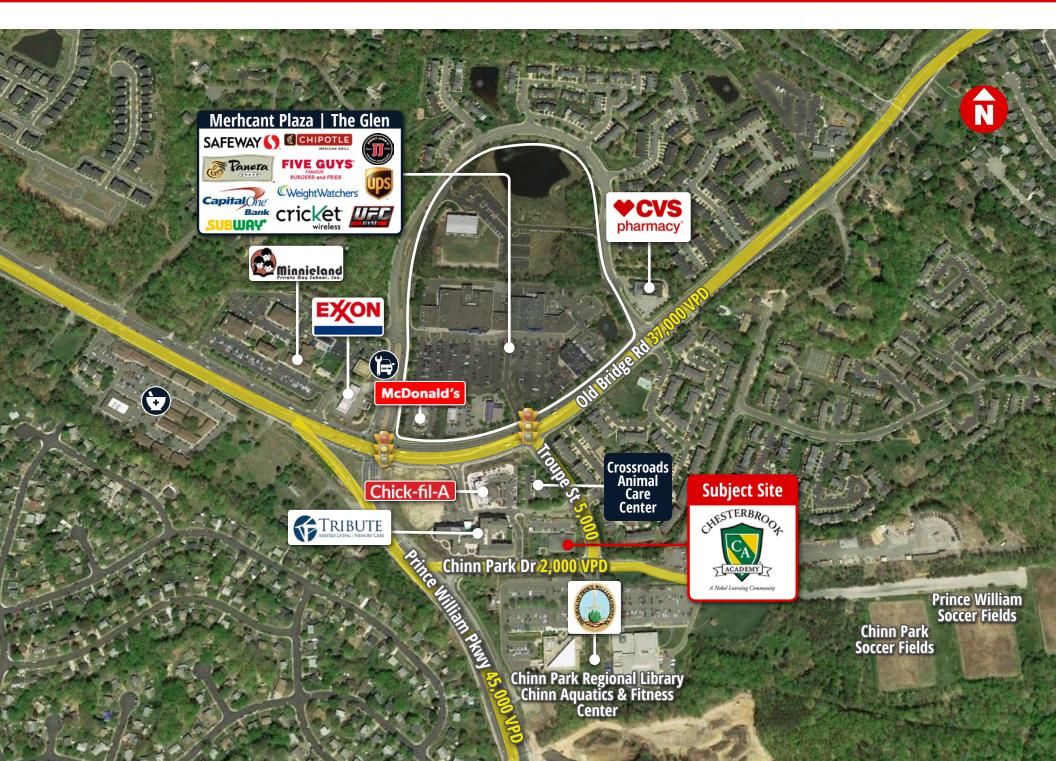












# **Surrounding Retail**



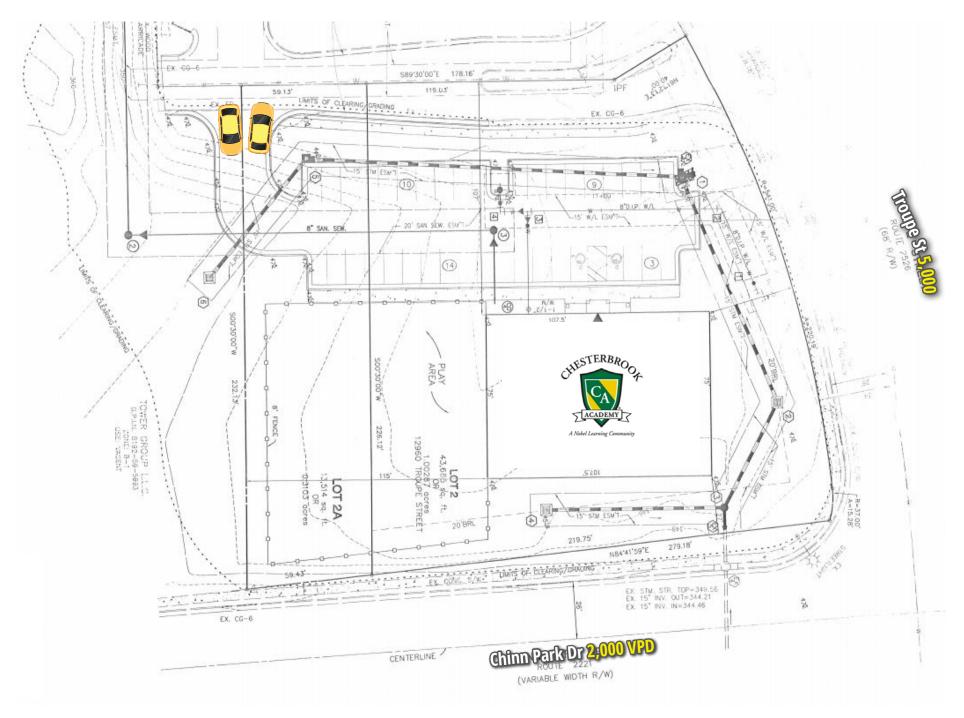


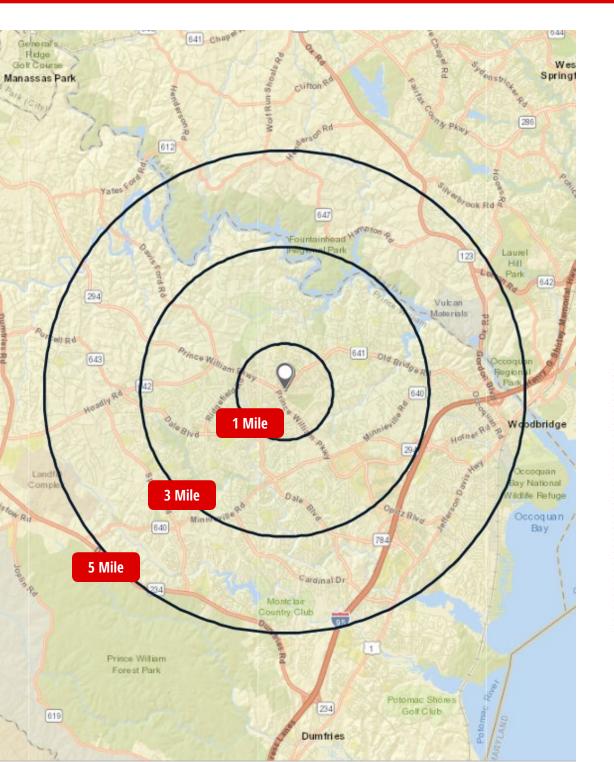












	1 Mile	3 Miles	5 Miles		
Population					
2018 Population	16,154	99,806	214,578		
2023 Population	17,233	103,606	228,302		
2018 Median Age	35.0	35.2	35.3		
Households					
2018 Total Households	5,290	32,273	70,118		
2023 Total Households	5,636	33,402	74,471		
Median Household Income					
2018 Median HH Income	\$104,503	\$100,905	\$101,014		
2023 Median HH Income	\$115,370	\$109,351	\$109,428		
Average Household Income					
2018 Average HH Income	\$127,369	\$123,184	\$125,157		
2023 Average HH Income	\$148,289	\$141,761	\$143,025		

## Woodbridge, VA

Woodbridge, Virginia is in Prince William County whose population has grown steadily due to the combined effects of migrant growth as well as natural growth. The County is the second largest and fourth fastest growing county in the state of Virginia by population. Population increased by 43% from 280,813 in 2000 to 402,002 in 2010. Moreover, continued growth is anticipated and the County's population is expected to approach 660,000 residents by 2040. Prince William County has created a pro-business climate by expanding its targeted industry sectors, using fast-track permitting for targeted industries, competitive real estate and personal property tax rates, aggressive tax depreciation schedules and unique local financing opportunities.



#### **About Us**

Calkain Companies LLC is a boutique commercial real estate investment banking firm that provides consulting and brokerage services to both private and institutional clientele with a focus on single tenant net lease investments. We pride ourselves on being an innovative leader by providing our clients a full array of commercial real estate investment brokerage and asset management solutions, including advisory, research, debt and equity placement and wealth management.

Calkain has built solid, lasting relationships that have been the cornerstone of how we do business. Calkain approaches each assignment with an eye toward each client's individual needs. Whether private or institutional investors, Calkain delivers real estate solutions that maximize value while building wealth for all of our clients.

At Calkain, our foresight and innovation are leading the net lease investment industry.

To learn more about how to build a solid foundation for your investment portfolio, visit calkain.com or call us at:

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