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Look Upland. Where Properties & People Unite!

CONFIDENTIALITY & DISCLAIMER

Shopko Hometown

Kasson, MN

NET LEASED DISCLAIMER

Upland Real Estate Group, Inc. hereby advises all prospective purchasers of Net Leased property as follows:

The information contained in this Marketing Package has been obtained from sources we believe to be reliable. However, Upland Real Estate Group, Inc. has not and will not verify any of this information, nor has Upland Real Estate Group, Inc. conducted any investigation regarding these matters. Upland Real Estate Group, Inc. makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Package is not a substitute for your thorough due diligence investigation of this investment opportunity. Upland Real Estate Group, Inc. expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Package are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial, legal and other advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal, financial and other advisors must request and carefully review all legal, financial and other documents related to the property and tenant. While past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

All information, including price change and withdrawal from the market, is subject to change without notice.

By accepting this Marketing Package you agree to release to Upland Real Estate Group, Inc. and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

CONFIDENTIALITY AND DISCLAIMER: The information contained in the following Marketing Package is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Upland Real Estate Group, Inc. and should not be made available to any other person or entity without the written consent of Upland Real Estate Group, Inc. This Marketing Package has been prepared to provide summary, <u>unverified</u> information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Upland Real Estate Group, Inc. has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property or any other matter related to the subject property. The information contained in this Marketing Package has been obtained from sources we believe to be reliable; however, Upland Real Estate Group, Inc. has not verified, and will not verify, any of the information contained herein, nor has Upland Real Estate Group, Inc. conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.



PRICE: \$4,580,645

CAP: 7.75%

NOI: \$355,000

- Remaining lease term is 12 years and 9 months.
- O Lease is signed by Shopko Stores Operating Co., LLC which operates 363 stores in 24 states.
- \$3 billion retailer ranked on Forbes' list of America's Largest Private Companies.
- O Shopko Stores Operating Co., LLC is an affiliate of Sun Capital Partners, Inc., a leading private investment firm.
- O Traffic counts on South Mantorville Avenue are 11,600 vehicles daily, and over 17,000 on nearby Highway 14.
- O Area properties include Hardware Hank, Napa Auto Parts, Burger King, Home Federal Savings Bank, Domino's Pizza, Subway, Daniel's Restaurant, Kwik Trip, Baymont Inn and Suites, Wells Fargo, Anytime Fitness, Erdmans Supermarket, Weber & Judd Pharmacy and many more.
- Average household income in 1-mile radius of \$73,726.

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INVESTMENT SUMMARY

PRICE \$4,580,645

CAP 7.75%

NOI \$355,000

RENT/SF \$9.81

PRICE/SF \$126.58

RENT ADJUSTMENTS

YEARS 3-5: \$355,000

YEARS 6-10: \$369,200

YEARS 11-15: \$383,968

PROPERTY INFORMATION

301 South Manterville Avenue
ADDRESS

Kasson, MN 55944

BUILDING SIZE 36,187 SQ FT

LOT SIZE 2.10 ACRES

COUNTY Dodge

YEAR BUILT 2014

LEASE INFORMATION

LEASE TYPE NN

LEASE TERM 15 YEARS

RENEWAL OPTIONS Four 5-year with

4.00% increases

LEASE COMMENCEMENT November 1, 2014

LEASE EXPIRATION October 31, 2029



LEASE NOTES:

This Shopko Hometown has a pharmacy.

Four 5-year renewal options as follows: Years 16-20: \$399,326.72, Years 21-25: \$415,299.79, Years 26-30: \$431,911.78, Years 31-35:\$449,188.25.

Throughout the Term, Tenant, at Tenant's sole expense, shall keep the roof joists, roof decking, roof membrane or covering, sidewalks and HVAC system serving the Premises in good condition and shall be responsible for any and all maintenance, repairs and /or replacements thereof, subject to a maximum of \$5,000 per calendar year incurred by Tenant for maintenance repairs and replacements to the HVAC systems. Tenant shall cause the HVAC system to be serviced not less than twice per calendar year.

Throughout the Term, Landlord, at Landlord's sole expense, shall keep the foundation and exterior wall and all structural component s of the Building in good condition and shall be responsible for any and all maintenance, repairs and/or replacements thereof. Land lord shall obtain upon initial construction (and assign to Tenant) a 20 year warranty on the roof.

DEMOGRAPHIC INFORMATION								
	1-MILE RADIUS	10-MILE RADIUS	15-MILE RADIUS					
2016 POPULATION	5,140	24,400	129,273					
2021 POPULATION	5,306	25,770	135,801					
2016 MEDIAN HOUSEHOLD INCOME	\$66,633	\$73,438	\$68,462					
2016 AVERAGE HOUSEHOLD INCOME	\$73,726	\$89,623	\$92,218					
All demographic information is obtained from Site To Do Business, which compiles US Census Bureau data and Esri projections for 2016 and 2021.								



PROPERTY Shopko Hometown

TENANT Shopko Stores Operating Co., LLC

REVENUES Private

NET WORTH Private

S&P RATING Not Rated



Overview

Shopko Stores focuses on a select product range across US small and rural areas. Founded in 1962 and headquarter in Green Bay, Wisconsin, Shopko Stores Operating Co., LLC is a \$3 billion retailer that operates 363 stores in 24 states throughout the Central, Western and Pacific Northwest regions. The company's operations including about 131 Shopko, 5 Shopko Express Rx, 5 Shopko Pharmacy locations, and 220 Shopko Hometown stores. Shopko Stores Operating Co., LLC is an affiliate of Sun Capital Partners, Inc., a leading private investment firm focused on leverage buyouts, equity, debt, and other investments in market-leading companies that can benefit from its in-house operating professionals and experience.

Strategy

Pharmacies are big business for Shopko, which fills more than 12 million pharmacy prescriptions each year. In 2014 Shopko extended its reach in Nebraska with several new stores. In 2014 the company opened new 36,000- sq. ft. Shopko Hometown stores in Quincy, Washington; Mayville, Wisconsin; and Kasson, Minnesota.

On the media front, in 2014 the company expanded Omnichannel by providing customers more access, including the ability to buy products on-line and ship them to the store for free. That same year, Shopko also launched TREND.spire, a fashion blog for its customers.

Operations

Shopko Hometown stores, which fill the intermediate ground between full-size Shopko stores and the smaller Shopko Express format, sell convenience foods, consumable goods, home products, apparel, and more. They may house pharmacies and some have optical centers. The company also operates five Shopko Express Rx drugstores, and five Shopko Pharmacy locations. It also sells goods online. Instead of offering a watered-down selection of many retail categories, it pushes popular, high-margin categories such as casual apparel, health and beauty aids, and housewares.

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This Shopko Hometown property is located on South Mantorville Avenue in Kasson, Minnesota. Mantorville Avenue South is the main retail corridor between Highway 14 and downtown Kasson. Traffic counts here are 11,600 vehicles daily, and over 17,000 nearby on Highway 14. Area properties include Hardware Hank, Napa Auto Parts, Burger King, Home Federal Savings Bank, Domino's Pizza, Subway, Daniel's Restaurant, Kwik Trip, Baymont Inn and Suites, Wells Fargo, Anytime Fitness, Erdmans Supermarket, Weber & Judd Pharmacy and many more. This Shopko is located one mile south of the Dodge County Fairgrounds, Kasson-Montorville Elementary, Middle, and High Schools, Veterans Memorial Park, and Kasson City Swimming Pool.

Kasson is a city in Dodge County. The city is located 13 miles west of Rochester, Minnesota along U.S. Highway 14 and is one of the end points of Minnesota State Highway 57. The Dakota, Minnesota and Eastern Railroad's main freight rail line also runs through the city. Kasson shares a school system with nearby Mantorville, Minnesota (the "K–M Komets"). The K–M school system is a member of the Zumbro Education school district (ZED). Kasson is part of the Rochester Metropolitan Statistical Area. Kasson is known for its annual Festival in the Park celebration in August, a volunteer-organized weekend with events celebrating the town's heritage and bringing together members of the community. The festival began in 1991 and has continued to grow over the years, including traditional events like a parade, a fireworks display, and the "Miss Kasson" ceremony, which was recently changed to "Kasson Ambassador," allowing men to take part. More recent events include a bellyflop contest, an eating contest, and a musical showcase. The Festival in the Park takes place the second weekend in August every year at the North Park.

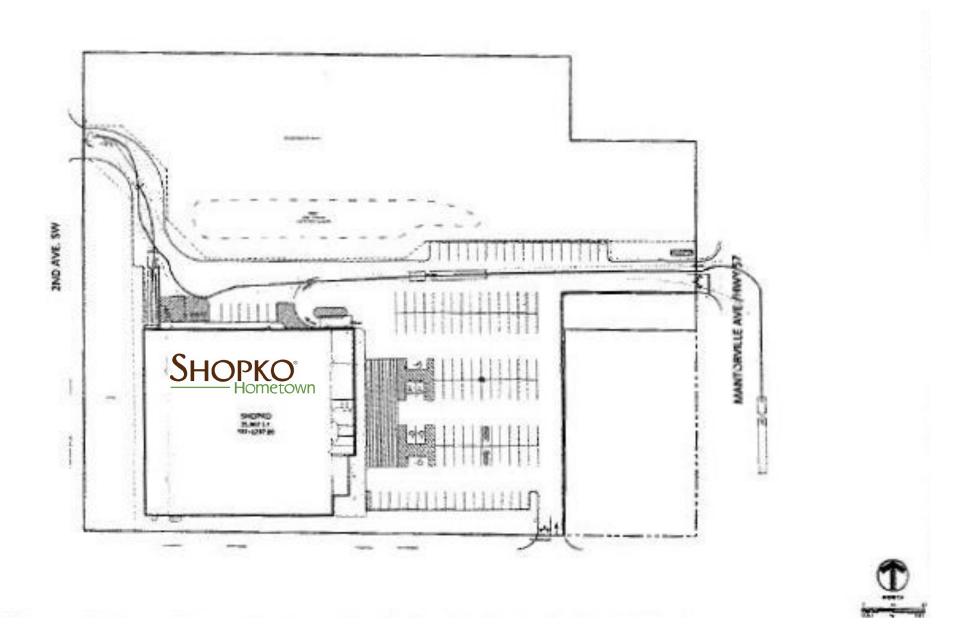
Rochester is the largest city located outside of the Twin Cities MSA, with almost 108,000 residents. As of 2015, the Rochester MSA has a population exceeding 200,000. Rochester is best known for being the home of the Mayo Clinic, which is the core of Rochester's economy, directly employing over

33,000 people in the city, and drawing over 2 million visitors annually. U.S. News & World Report selected the Mayo Clinic as the Best Hospital in the nation for 2106-2017. Mayo Clinic, Saint Mary's Hospital and Rochester Methodist Hospital form the first and largest integrated medical center in the world, providing comprehensive diagnosis and treatment in virtually all medical and surgical specialties. The clinic's many facilities, along with hotels, restaurants and retail stores, comprise nearly the entire downtown of the city, which has over 225,000 sq-ft of event space connected to 2,200 hotel rooms. With Mayo Clinic at its heart, Destination Medical Center (DMC) is a 20-year economic development initiative to position Rochester, Minnesota as the world's premier destination for health and wellness; attracting people, investment opportunities, and jobs to America's City for Health and supporting the economic growth of Minnesota, its bioscience sector, and beyond. IBM's Rochester campus is one of the company's most important manufacturing centers and employs over 2,000 people. The economy of Rochester is also influenced by the agricultural nature of the region. Seneca Foods, Kemps, and Kerry Flavour and Ingredients (subsidiary of KerryGroup) are all active in the area. The city has consistently ranked in Money magazine's "Best Places to Live". In addition to a booming business sector, Rochester also maintains many parks and recreational facilities. Rochester's park system includes more than 100 sites covering 5 square miles. The city also maintains 85 miles of paved trails.

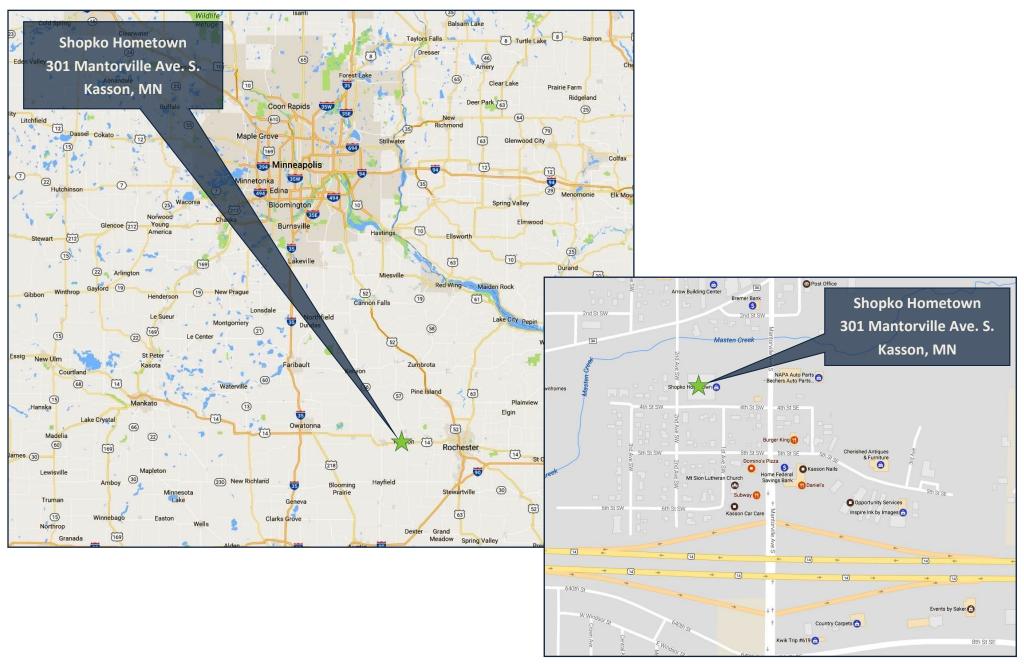


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2016 Fortune 500 Rankings										
State Rank	Company	Fort	une 500 Rank	City	Revenues (\$ Bill	ions) Net Worth (\$ Billions	2015 Rank			
1	UnitedHealth Group	6		Minnetonka	\$157.1	\$33.830	14			
2	Target Corporation	38		Minneapolis	\$73.8	\$12.957	36			
3	Best Buy Co., Inc.	71		Richfield	\$39.7	\$4.387	72			
4	CHS, Inc.	84		Inver Grove Height	ts \$34.6	\$7.657	69			
5	3M Company	93		St. Paul	\$30.3	\$11.708	98			
6	U.S. Bancorp	131		Minneapolis	\$21.5	\$46.131	138			
7	Supervalu, Inc.	160		Eden Prairie	\$17.8	-\$441.00	164			
8	General Mills, Inc.	161		Minneapolis	\$17.6	\$4.930	171			
9	Ecolab, Inc.	206		St. Paul	\$13.5	\$6.909	213			
10	C.H. Robinson Worldwide, Inc.	208		Eden Prairie	\$13.5	\$1.150	225			
11	Land O'Lakes, Inc.	215		Arden Hills	\$13.2	N/A	203			
12	Ameriprise Financial, Inc.	232		Minneapolis	\$12.2	\$7.217	247			
13	Xcel Energy, Inc.	257		Minneapolis	\$11.0	\$10.600	255			
14	Hormel Foods Corporation	304		Austin	\$9.3	\$3.988	310			
15	The Mosaic Company	316		Plymouth	\$8.9	\$9.531	320			
16	Thrivent Financial for Lutherans	318		Minneapolis	\$8.8	N/A	333			
17	St. Jude Medical, Inc.	465		St. Paul	\$5.5	\$4.042	466			

Source: Fortune 500 (2016) from FORTUNE Magazine. Retrieved from: http://beta.fortune.com/fortune500/list/ [December 2016].



THE UPLAND ADVANTAGE

Upland Real Estate Group, Inc., which was founded in 1995, is a Minneapolis based commercial real estate, brokerage, and investment company, which focuses on passive real investments, 1031 solutions, real estate portfolio diversification, and wealth preservation. Upland offers "big business service" with the attentiveness you expect from a boutique shop.

Our ability to swiftly match buyers with sellers is one of the many reasons Upland Real Estate Group, Inc. is the nation's primary resource for the purchase or sale of net leased, credit investment properties. Many investors and 1031 tax deferred exchange buyers have benefited from the experience and expertise of our team of net leased investment sales specialists.

BENEFITS OF WORKING WITH UPLAND

- Nationally recognized CCIM accredited sales team
- Comprehensive and searchable online database
- Excellent reputations and credibility
- Online Letter of Intent forms
- Access to confidential off-market properties
- Extensive referral network
- Prompt follow-up and attention to detail

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PROVEN SUCCESS RECORD

- Completed in excess of 700 net leased sales transactions totaling over \$1.85 billion
- Combined sales experience of over 60 years
- Specialized in NNN investment market for more than 20 years

Upland's 1031 investment specialists have successfully completed net lease sales transactions with tenants including, but not limited to:

7-Eleven
Advance Auto
Applebee's
Arby's
BJ's Wholesale
Bridgestone/Firestone
Buffalo Wild Wings
Burger King
Camping World
CVS Pharmacy

Dollar General
Family Dollar
Gander Mountain
Goodwill
Jack in the Box
Jiffy Lube
KinderCare Learning Center
Kohl's
McDonald's
National Tire & Battery

O'Reilly Auto Parts
Petco
Sherwin Williams
Starbucks
Taco Bell
Tires Plus
r Tractor Supply
Trader Joe's
Valvoline

Walgreens



L to R: Ebony Pruitt; Amanda Leathers; Keith Sturm, ссім; Deb Vannelli, ссім; Kelly Rasmussen